

Albrecht Fiedler

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INTERIM MANAGER

P&L responsibility seasoned manager with progressive experience in the supply chain from RHB to final customer. Quick learner of industry related know how, driving results customer and profit oriented by leading decisions based on information, metered processes, strategy planning and calculated risks. Internationally proven team leader, communicates in a clear and direct language to stakeholders at all levels. Proficient in English, Spanish and German. Citizenship: German.

P&L Responsibility · Operations Management · Project Management · Vertical Integration of Supply Chain "RHB to Customer" · Production · Procurement · Supplier Development · Marketing and Sales · Customer Service · Relationship Management · Personnel Hiring & Training · Budgeting · ISO 9001, ISO 16949, ISO 14001, OHSAS 18001, GFSI, HAACP, FSMA ·

PROFESSIONAL EXPERIENCE

AIM-Plan GbR in Berlin → <http://www.aim-plan.com>

Sept. / 2017 – heute

AIM-Plan (Applied Investment Management) designs, plans, locates and builds new factories or rebuild rented factories and installs the production equipment; the AIM-Plan GbR takes over the project and process responsibility in globalization projects as project manager and usually also as managing director up to the SOP incl. the ISO certification. Consequently, I am responsible for the entire project up to the SOP including all necessary certifications.

Interim-Senior-Advisors and Interim Manager between two projects

I support our customers with the appropriate filling of management positions by experienced AIM-PLAN managers (Project manager and/or Managing Directors) . Whether ambitious factory relocations, transformation and growth topics, special situations or realignments in the NAFTA region. Sales manager for plant and production relocation from Europe to the NAFA and MERCOSUR area (MX, USA, CAN) / (Mercado Común del Sur). The result is so far, that I received five project inquiries and one Interim assignment in Q4/2017 (in Aguascalientes/Mexico). Industry: Mainly in mechanical and plant engineering, automotive supply industry, metalworking industrial companies, electrical industry.

ART Antriebs- und Regeltechnik GmbH

May 2016 – Aug. 2017

Leading producer and distributor of control cabinets in Europe, 530 employees / \$ 61 million companywide sales, 120 employees / € 31 million revenue in Germany.

Interim Managing Director

Starting from 05.2016 as an interim managing director to re-position the existing customer business of the group with more than 500 employees and € 60 million turnover. The goal was the turnaround and reorientation.

I took over the sole management of the European headquarters with the central functions Engineering / Design, Supply Chain Management / Materials Management, Production, Strategic Purchasing, Accounting / Costing. Our competence in the product areas of cabling technology, enclosure technology, control and switch cabinet construction as well as mechatronics enables us to realize holistic system solutions and projects of our international group customers as well as individual assemblies and components from a single source.

Sales increased by 10.2%. Negative result sank by approx. 550 K € to a "black zero". Introduction and consistent control of numerous projects of the different classical functional areas: sales, technology, design, national and international production, QA / QM, SCM, finance and accounting.

Industry: Automotive supply industry, machine tool and plant construction, mechanical engineering, printing industry, energy and environmental technology, transportation & traffic

Jungenthal Waggon / GATX Rail Europe GmbH

Sept. 2015 – Apr. 2017

GATX Rail Europe is a wholly owned subsidiary of GATX Corporation and has a fleet of more than 23,200 tank cars and freight cars in Europe.

Interim Plant Manager

CRO of a maintenance and repair plant of a wagon manufacturer, which had employed 5 plant managers / managing directors in the last four financial years in order to minimize the accumulated losses.

Restructuring planning, turnaround of the free fall, rebuilding the working climate between the works council and the plant management, implementation of the restructuring concept, immediate takeover of the plant management. Handover and introduction of the still to be confirmed new plant manager.

Turnaround concept created and induced. Development of the restructuring program not yet completed. Handover is still in process. Found a very good plant manager who can continue my work.

Büchl GmbH, Ingolstadt

Feb. 2015 – Aug. 2015

BÜCHL waste management industry is a high-performance medium-sized company and active in the fields of waste management, recovering and recycling.

Interim Project Manager / Interim Managing Director

Start from 02.2015 as interim project manager for the business- and project planning. Target: To take over the executive management, provided that the public tendering procedure of AUDI "Development of disposal logistics at the Audi plant in San José Chiapa / Mexico" is won. Development and built-up of a tailored waste management site external of the the new AUDI plant close to San José for processing (sorting, treating, working up and recycling) the waste into raw materials.

The planning as well as the foundation preparations with my project team, established in 2007 (law firm Luis Cuesta, tax office BDO / Juan Carlos Garcia, WP Rödel & Partner, real estate agent Citius, various construction companies, personnel consulting, banks, etc.) were completed; although the order was not awarded to the company Büchl.

PASS Automotive de Mexico S.A. de C.V

Sept. 2015 – Apr. 2017

PASS are specialists in the production of rubber, plastic and system components and offer industry-wide experience in
• compounding of rubber compounds • design of ready-to-install solutions • customer-oriented project execution with short response times • series production on state-of-the-art equipment.

Interim Managing Director

Construction of a new production plant in Mexico / Irapuato. Takeover of project management and the administration as a General Manager of the automotive supplier company.

Achievements: SOP incl. VDA 6.1/6.3 certification in 6 months and obtaining the TÜV certification according to ISO / TS 16949, ISO 14001, OHSAS 18001 in 12 months. Industry: Automotive

P + S WERFTEN GmbH, Stralsund

Jan. 2011 – Dez. 2011

The Peene shipyard is the heart of the maritime industry in Mecklenburg-Vorpommern: Luxurious ferries, ice-going coastal defense ships and large military ships (such as corvettes, frigates, speedboats, supply vessels, etc.) are maintained, repaired, developed and built here. Enthusiasm for shipbuilding and the courage to innovate technical solutions – that is what sets especially the Peene shipyard apart.

Technical Director of the subsidiary "Peene-Werft" in Wolgast

1. Objective: For now fabrication, assembly and installation of two suction dredgers and four coastal protection vessels for the Swedish Navy and repairs of German corvettes, frigates and speedboats.

2. Objective: After restructuring of the shipyard in 2011 it is planned from II / 2012 to build up the business segment "Jacket for wind turbines for the Baltic 2 field of the customers EnBW and Hochtief". Consolidated revenue in the profit center Peene per annum € 110 million, total number in my direct responsibility, Peene-Werft, 750 employees.

Future: Building a production line for the manufacture of jackets of the Baltic 2 field from January 2013 in series. The order of the EnBW / Hochtief was postponed several times and ultimately not granted; see news articles. Achievements: All vessels were completed almost on time and according to budget.

Bizerba GmbH & Co. KG, Balingen / Bizerba Slicers S.A. de C.V., SLP/MXN

Jan. 2007 – Dez. 2010

The Bizerba SE & Co. KG is a major German manufacturer of scales headquartered in Balingen / Germany (founded in 1866). The company also manufactures cutting machines, pricing and marking systems. Sales: € 652 million (2016); Employees: 3,900; 8 production plants worldwide.

Plant Manager in Germany and simultaneously General Manager in Mexico

2007: Plant Manager of the site WS-food industry in Meßkirch, Germany. In this function I bore the sole responsibility for restructuring the business unit "food processing". Changed long-standing negative result of the business unit to an increase of + 12%.

2008: Contemporaneously - starting in 2008 as a project manager and CEO - I have built up and managed a second plant in San Luis Potosí / Mexico. Plant construction period of 2.5 years with the same German quality, quantity and productivity.

2009: Since that year I had been the Head of Division in Balingen / Germany. In this function I bore the overall responsibility for the business unit "food processing".

Achievements in Germany: Introduction of a new generation of ceramic product surface. Additionally, construction of the third business unit "Bizerba System Technology".

TIMA GmbH - Bonn, Berlin, Tokyo; <http://www.tima-gmbh.de/>

Sept. 1996 – Dez. 2006

Interim Manager, Project Manager, CRO, CTO, CEO

TASK DESCRIPTION: In this function I worked as an Interim Manager in temporary contracts in the areas of production, finance, accounting or as a General Manager in medium-sized companies engaging up to 1.300 employees which had been in an economic crisis.

ACHIEVEMENTS: Conducting due diligence and feasibility studies; recognize and release synergies resp. potentials: Improvement of logistics processes, reduction of production and logistics costs, reduction of inventories and throughput times, use of new manufacturing technologies, production and material flow optimization, warehouse planning and organization. Introduction of modern finance, controlling and reporting processes and structures; P & L earnings improvement, optimization of production cost calculation, cost reduction, optimization of working capital / liquidity management. Please view my detailed "List of Projects".

BRANCH: Mechanical engineering, metal processing industry, rubber, plastics and food industry.

EDUCATION

Industrial Engineer / Wirtschaftsingenieur

Pre-degree in business administration from the University of Cologne, then Cologne University of Applied Sciences, specializing in: Business Administration, Organization.

Diploma in Industrial Engineering.

Thesis in tax law: "The Business Tax As A Cost Factor - Shown By A Limited Partnership In A Fiscal Affiliation."

Production Engineer / Fertigungstechnik

Studied industrial engineering at the Cologne University of Applied Sciences

Diploma in Production Technics

Thesis in Industrial Engineering: "Noise Impact And Opportunities Of Defense In The Industrial Workplace"

TRAINING

VDA – Seminar acc. to VDA 6.1 / 6.3 at Volkswagen AG in Puebla / Mexico

Seminar at SÜDWESTMETALL - "Employment Law for Managers"

Management development "effective leadership" at Bizerba

BGEF-Seminar for "Plant Manager and Production Manager – OF 2 F"

Innovative Management Training, Project Management and Project Work, ATV – Cologne and other, almost every year a proven training Seminar

ASSOCIATION WORK

BRSI –Restrukturierung, Sanierung und Interim Management.

Bundesverband der Ratinganalysten und Ratingadvisor e.V.

Arbeitskreis für Insolvenzwesen am Amtsgericht Köln e.V.